



INFORMATION BASE AND ANALYTICS OF THE REAL ESTATE MARKET OF UKRAINE

June 2024



INTRODUCTION

The absence of a reliable analytical database for real estate transactions, both residential and commercial and industrial, remains one of the biggest obstacles to obtaining reliable data on its actual value.

This significantly complicates the process of conducting valuation, requiring considerable effort from experts to search for market analogs and reduces the accuracy and reliability of the results of such work.

The identified problem is substantial for appraisers and their clients. It does not require detailed explanations, but requires concerted efforts for its gradual resolution.

The VERITEX® Group forms the information and analytical base of the Ukrainian real estate market using appropriate automated and settlement products and application software packages. This allows us to effectively use such a database, to obtain generalized results on a scheduled basis, to formulate patterns in the modern real estate market, and to forecast its priority directions for further development.

The creation of the primary electronic database involves monitoring and accumulating information flows from the existing real estate market and subsequent in-depth processing. This is made possible through the application of methods such as mathematical and statistical analysis, geospatial and cluster analyses, machine learning and modeling, including neural networks and a combination of these methods.

The use of modern database management methods (PostgreSQL), geographic information systems (QGIS), and script libraries (Python) allows us to conduct this initial analysis as efficiently as possible.

The main principles on which the information-analytical database is built include:

- Maximum coverage of the existing primary information database of the real estate market in Ukraine.
- Application of precise mathematical, statistical and other most appropriate modern models and criteria for analyzing large information arrays at all stages of processing the primary database;
- Conducting a complete probability-statistical analysis of the primary information database for all categories of real estate, obtaining key parameters of their market status and development evolution.

- Continuous verification of interim and final results for compliance within the applied analytical model.
- Consistent comparison of the developed analytical apparatus and obtained results with the most recognized domestic and foreign works in this field.

The implementation of these principles ensures high reliability and accuracy of the obtained results and the conclusions formulated on their basis.

All this is in line with the main goal of creating and providing all interested organizations and professionals with reliable analytics of the state, trends and forecasts of the real estate market with a detailed analysis of the impact of the main pricing factors.

INITIAL INFORMATION BASE AND ITS PRIMARY PROCESSING

Obtaining the initial information base and its primary processing form the basis of the subsequent real estate market analysis and directly affect the results of the entire analysis. Therefore, considerable attention is paid to this initial and quite complex stage of work.

In terms of its structure, the initial information and analytical base of the residential real estate market consists of the following blocks:

BLOCK OF APARTMENTS: primary and secondary market;

BLOCK OF LAND PLOTS: for construction, agricultural, industrial;

BLOCK OF HOUSEHOLDS: separate from land plots and joint with them

The processing of primary data sets for all three of these blocks of real estate is conducted on a unified methodological basis using the mentioned analytical tools. This ensures the unification of the methodology itself and the possibility of conducting a comparative analysis of the results for individual real estate groups.

1. INFORMATION AND ANALYTICAL BLOCK OF THE APARTMENT MARKET

As of the end of June 2024, the database, in particular, the volume of the secondary apartment market includes about 884,316 unique offers from all over Ukraine. The majority of this market structure (>90%) is made up of 1-2-3-room apartments. The share of these apartments in terms of value is also major.



2024

The total number of existing offers for sale in the second quarter of 2024 amounted to 58,448 apartments (Fig. 1.1). The largest share of offers for sale falls on one- and two-bedroom apartments, which accounted for 35.4% and 34.6% of the total number of apartments offered for sale, respectively. For three-room apartments, this share is also significant, reaching 23.9%. For 4-, 5- and more-room apartments, respectively, 6.2% of the total number of offers remains.

In monetary terms, the volume of the secondary apartment market in Ukraine in June exceeded \$5.2 billion (Fig. 1.1). The largest share belongs to two- and three-room apartments, with 30.3% and 31.5%, respectively, while one-bedroom apartments constitute 20.4%. The share of 4-room apartments in monetary terms is already 12.5%, and for 5-room and more, it is 5.1%.

This picture is quite natural as it reflects the structure of the housing stock, the construction of which has historically evolved over the last decades. The statistical regularities in the distribution of key characteristics and parameters of these distributions are crucial for property valuation, allowing for a comprehensive probabilistic and statistical analysis. The importance of obtaining such distribution parameters is determined by the nature of the data, which has a probabilistic basis.

The indicators of the volume of the secondary market in Ukraine for the first half of 2024, presented in dynamics, provide an overview of the overall situation, taking into account the influence of various factors that either restrained or stimulated market activity (Fig. 1.2, 1.3). We observe that the overall trend throughout the first six months is downward. It is evident that the full-scale war, which continues to negatively impact the real estate market, is the main cause of the general contraction.



Fig. 1.2. Dynamics of the number of offers on the secondary apartment market in Ukraine, 1H 2024



Fig. 1.3. Dynamics of the volume of the secondary apartment market in Ukraine in 1H 2024, billion \$

Statistical analysis of the total amount of available primary information after its initial filtering based on the Romanovsky criterion for statistical "outliers" shows that the distribution density of one of the main and widely used monetary criteria - the cost per square meter of area - is not symmetrical and has a pronounced positive (right-sided) asymmetry (Fig. 1.4).



Fig. 1.4. Density of distribution of the cost of 1 sq. m. of apartments in the secondary market of Ukraine as of June 2024.

The analysis shows that all distributions of statistical data for certain time periods and geographical regions of this key financial parameter, which is widely used in the valuation of residential and industrial premises, share a similar overall pattern.

Based on this, we repeatedly assessed the consistency of the distributions or their "agreement" with the most well-known theoretical distributions. Such a check was carried out using one of the most statistically powerful criteria - Pearson's χ^2 criterion. Repeated calculations allowed us to conclude that the closest theoretical distribution to the obtained statistical samples is the logarithmically normal distribution of the parameter of the cost of 1 square meter of living space.

This general conclusion is undoubtedly important, as it allows us to estimate the parameters of the closest theoretical distribution from a statistical sample, and therefore to determine with the highest reliability the statistical characteristics of the key financial indicator of value, which is 1 square meter of the analyzed premises.

Since the analysis was carried out primarily for the overall most representative statistical sample throughout Ukraine, we can conclude that this distribution law is most consistent with the theoretical one for the specified monetary parameter - the cost of 1 sq. m. of apartments in US dollars.

Below are the density distributions of the cost per square meter of apartments in the secondary market offerings across Ukraine as a whole and in the largest cities (Kyiv, Odessa, Kharkiv, Dnipro, Lviv) as of June 2024, when approximated by a lognormal distribution law (Fig. 1.5, 1.6). Based on the nature of the distribution and for the convenience of processing real estate market statistics, the sample was logarithmized by the decimal logarithm. The values of the cost per square meter were obtained by the inverse logarithm method applied to aggregated values of the obtained statistical indicators.



Fig. 1.5. Description of the density of distribution of the cost of 1 sq. m. of apartments in the secondary market of Ukraine as of June 2024 by the lognormal distribution law

Thus, based on the obtained results, we can justify the application of such an approach. Therefore, all further processing of the primary information database is based on determining the parameters of the log-normal distribution law adopted as the theoretical law for the entire general population of the information database on the distribution of the cost per square meter of living space.

The median values of apartment costs in Kyiv, Odessa, Kharkiv, Dnipro, and Lviv on the secondary market in June 2024 were \$1562/sq.m., \$1000/sqm, \$735/sq.m., \$885/sq.m., and \$1547/sq.m., respectively. Compared to 2023, this indicator decreased in Kyiv, Dnipro, and Kharkiv. In Odesa, it remained stable, while in Lviv it increased. In general, the median cost of apartments in the country is \$ 1101 per square meter, so we can observe significant differences in both the levels of average cost for different regions and the degree of their volatility (Table 1.1, Fig. 1.6). At the same time, obtaining only averaged cost indicators for each individual city is not sufficient, considering the geographic zoning and differentiation of cost indicators within the city.

The summary table of distribution parameters for this indicator, including all regional centers without exception, includes not only the mean and median values but also the level of their dispersion and variation, providing a complete description of the probabilistic and statistical parameters of these distributions (Table 1). In particular, this table provides data for values "mean plus and minus 2σ ," corresponding to the limits of 95.46% of the corresponding distribution.



Fig. 1.6. Description of the density of distribution of the cost of 1 sq. m. of secondary market apartments in the largest cities of Ukraine as of June 2024 by the log-normal distribution law

Region	Supply volume	Median (µ)	Average price	S _{lg} (σ)	Coefficient of variation	Lower bound of the confidence interval	Upper bound of the confidence interval
Ivano-Frankivsk	108	2,97	1018,73	0,14	0,21	495,55	1773,52
Vinnytsia	99	3,06	1195,69	0,10	0,15	735,93	1809,09
Dnipro	360	2,95	1013,59	0,17	0,27	399,19	1964,20
Donetsk	3	3,02	1186,24	0,17	0,25	492,33	2254,61
Zhytomyr	21	3,04	1028,81	0,11	0,17	663,72	1831,54
Zaporizhzhia	138	2,75	587,98	0,13	0,19	315,48	1009,89
Kyiv	2809	3,19	1783,45	0,19	0,29	656,89	3716,64
Kropyvnytskyi	35	2,89	841,23	0,14	0,22	404,72	1519,07
Luhansk	3	2,94	867,34	0,01	0,01	842,60	908,64
Lutsk	35	2,99	1061,69	0,11	0,17	589,25	1646,03
Lviv	192	3,19	1624,64	0,14	0,22	807,43	2964,22
Mykolaiv	127	2,79	660,90	0,13	0,20	339,08	1116,00
Odesa	828	3,00	1119,80	0,16	0,25	470,48	2125,47
Poltava	62	2,96	946,48	0,12	0,18	523,59	1579,38
Rivne	54	3,01	1078,10	0,10	0,15	638,45	1621,00
Sumy	48	2,82	701,44	0,13	0,20	357,17	1207,76
Ternopil	74	3,00	983,60	0,10	0,15	639,61	1579,34
Uzhhorod	75	3,16	1394,89	0,16	0,24	694,25	2957,13
Kharkiv	543	2,87	802,39	0,17	0,26	341,82	1579,25
Kherson	6	2,61	456,02	0,13	0,19	229,48	728,71
Khmelnytsky	124	2,94	914,01	0,11	0,17	509,97	1461,06
Cherkasy	52	2,99	1003,42	0,13	0,19	551,86	1746,59
Chernivtsi	36	3,05	1162,17	0,13	0,19	625,31	1982,01
Chernihiv	37	2,86	849,84	0,14	0,21	389,04	1375,06

Table 1.1. Parameters of distributions of the cost per square meter of secondary market apartments in regional centers of Ukraine as of June 2024

It is important to establish the correlation between the cost per square meter and the total area of apartments. The analysis of this relationship for one, two, and more room apartments shows that the average cost per square meter is relatively stable up to the total area of approximately 65-70 square meters. Only starting from this level of total area, a significant increase in the cost per square meter is observed. The dependence of the average cost on the area of apartments is presented below in the form of ranges (Figure 1.7, Figure 1.8).

Fig. 1.7. Dependency of the average cost on the area of apartments in Ukraine in June 2024

Fig. 1.8. Dependency of the average cost on the area of apartments in Kyiv in June 2024

At the same time, for one-bedroom apartments, the dependence of the cost per square meter on the apartment's area is directly proportional, as with the increase in the area, a single living room becomes more spacious, and the value of one square meter becomes larger.

Factor analysis is a cornerstone in processing large volumes of data. It allows predicting and modeling the influence of various factors on the target indicator. Without collecting systematically organized market information and its in-depth analysis, the study of the impact of individual factors is impossible.

Below is an example of factor analysis of the influence of the floor (Table 1.2), type of renovation (Table 1.3), and number of rooms (Table 1.4) in the secondary housing market on the cost per square meter, considering the building's floor level (distinguishing between new and old construction) and location. It is assumed that major cities and the rest of Ukraine have different dynamics of local economic processes.

Table 1.2. Dependence of the median cost of 1 square meter on the
building's floor level, location, and apartment floor

Number of floors at the building	Location	Floor of the apartment	Median cost, \$ per m2	Absolute difference with the baseline, \$ per m2	Relative difference from baseline, %
		First	436	0	-0,04%
	Whole	Average	436	0	0,00%
	WHOIC	Last	394	-42	-9,72%
Mara than O	The biggest	First	987	-388	-28,20%
More than 9 floors	The biggest	Average	1375	0	0,00%
	01103	Last	1224	-151	-11,00%
		First	879	-89	-9,22%
	Other cities	Average	968	0	0,00%
		Last	885	-83	-8,57%
		First	310	-10	-3,08%
	Ukraine as a	Average	319	0	0,00%
	WHOle	Last	272	-48	-14,88%
Less or	The biggest	First	920	-179	-16,26%
exactly 9	cities *	Average	1099	0	0,00%
floors	Cilles	Last	967	-132	-12,01%
		First	729	-64	-8,03%
	Other cities	Average	793	0	0,00%
		Last	700	-93	-11,69%

* Kyiv, Dnipro, Lviv, Odessa, Kharkiv

Table 1.3. Dependence of the median cost of 1 square meter on the building'sfloor level, location, and the category of apartment renovation

Number of floors at the building	Location	Floor of the apartment	Median cost, \$ per m2	Absolute difference with the baseline, \$ per m2	Relative difference from baseline, %
	Ukraine as a whole	Housing condition	815	0	0,00%
		Just built	1042	227	27,89%
More than 9		Cosmetic repair	978	163	19,99%
floors		Eurorenovation	1319	505	61,93%
		Author's project	2000	1185	145,46%
		Housing condition	994	0	0,00%

		Just built	1203	209	20,98%
	I he	Cosmetic repair	1000	6	0,59%
	cities *	Eurorenovation	1500	506	50,88%
	Chies	Author's project	2243	1249	125,63%
		Housing condition	631	0	0,00%
	Other	Just built	748	117	18,54%
	Other	Cosmetic repair	820	189	30,03%
	Cities	Eurorenovation	1049	419	66,39%
		Author's project	1178	547	86,80%
		Housing condition	455	0	0,00%
	Ukraine as a whole	Just built	769	315	69,23%
		Cosmetic repair	763	308	67,84%
		Eurorenovation	1016	562	123,59%
		Author's project	1413	959	210,95%
		Housing condition	902	0	0,00%
Less or	The	Just built	841	-61	-6,75%
exactly 9	biggest	Cosmetic repair	876	-26	-2,90%
floors	cities *	Eurorenovation	1200	298	32,98%
		Author's project	2057	1155	127,99%
		Housing condition	386	0	0,00%
	Other	Just built	720	334	86,55%
	cities	Cosmetic repair	694	308	79,85%
	01103	Eurorenovation	930	544	141,02%
		Author's project	1100	714	185,00%

* Kyiv, Dnipro, Lviv, Odessa, Kharkiv

Table 1.4. Dependence of the median cost of 1 square meter on the building'sfloor level, location, and the number of rooms

Number of floors at the building	Location Floor of the apartment		Median cost, \$ per m2	Absolute difference with the baseline, \$ per m2	Relative difference from baseline, %
		1	1202	0	0,00%
	Ukraine as a whole	2	1235	33	2,74%
		3	1282	79	6,60%
Mara than O		4	1592	390	32,44%
More than 9		5	1786	583	48,51%
10015		1	1293	0	0,00%
	The biggest cities *	2	1341	49	3,77%
		3	1381	88	6,80%
		4	1695	403	31,14%

		5	1905	612	47,35%
		1	992	0	0,00%
		2	947	-45	-4,50%
	Other cities	3	888	-104	-10,52%
		4	805	-187	-18,81%
		5	848	-144	-14,55%
		1	955	0	0,00%
		2	875	-80	-8,33%
	Ukraine as a	3	830	-124	-13,00%
	whole	4	852	-102	-10,70%
		5	998	43	4,55%
		1	1083	0	0,00%
Less or	The biggest	2	1021	-62	-5,76%
exactly 9	cities *	3	978	-105	-9,70%
floors	Cilles	4	1011	-72	-6,65%
		5	1068	-15	-1,42%
		1	837	0	0,00%
		2	760	-77	-9,21%
	Other cities	3	700	-137	-16,38%
		4	679	-158	-18,89%
		5	613	-224	-26,79%

* Kyiv, Dnipro, Lviv, Odessa, Kharkiv

Based on the obtained results, it can be stated that the floor of the apartment affects the cost differently, depending on the location and type of building fund. In new buildings, apartments on the top floor usually have the best panoramic views. Apartments on the top floor in old buildings do not have such an advantage, so their cost decreases. Therefore, in new buildings, the top floor is more expensive than the first, and vice versa for the old fund. The cost of the first and last floors for the old fund in major cities is approximately at parity.

The analysis of the impact of the renovation class on the cost of housing allows us to conclude that the price difference between a habitable condition and cosmetic repairs is practically absent in major cities, regardless of the type of building fund. In turn, the presence of euro renovation or elite-level housing significantly increases its cost.

An important element in analyzing the initial information base of the real estate market is determining the temporal dynamics of its development. The information provided in Figures 1.9, 1.10, 1.11 demonstrates the uneven dynamics of housing prices in the first half of 2024. Overall, Ukrainian market shows a slight increase in the median price during all six months, with the

exception for May. In Kyiv and Kharkiv, the trend of this indicator continues to be downward during the first half of 2024. The dynamics of the median price in Odesa has remained mostly stable (\$1,000 per square meter). In Dnipro, this indicator fluctuated, with a noticable decline in May this year and, despite a slight increase in the following month, it did not reach the level of the beginning of the year (\$961 per square meter). Accordingly, last year the cost of housing in Dnipro was growing, but with the increase in the number of air attacks on the city in this period, it began to decrease. The cost of housing in Lviv, as in the previous year, continues to grow. It should be noted that the highest value of the median price was recorded in June (\$1,101 per square meter). The lowest value was in May (\$1,078 per square meter).

Fig. 1.9. Dynamics of changes in the median value of the cost per square meter of apartments in the secondary housing market in Ukraine in the first half of 2024.

Fig. 1.10. Dynamics of the median and marginal (95.46%) levels of the cost per square meter of housing in Ukraine as of June 2024.

Fig. 1.11. Dynamics of the median and margin (95.46%) levels of the cost per square meter of housing in the largest cities as of June 2024.

The dynamics of dispersion and coefficient of variation in the first half of 2024 are decreasing overall in the Ukrainian market, in contrast to the more or less stable trend in 2023. This feature of the dynamics of these indicators is also characteristic of Kyiv, Kharkiv, Odesa, and Lviv (Figures 1.12, 1.13). However, in the latter two cities, the dispersion and coefficient of variation decreased in March, followed by an increase in April. Among the listed large cities, Dnipro stands out, where the indicators, on the contrary, increased during the first half of 2024. This means that housing prices are more volatile, as evidenced by these dynamics. The standard deviation fluctuated especially noticeably.

Fig. 1.12. Dynamics of dispersion and coefficient of variation of the cost of 1 sq. m. in the secondary housing market in Ukraine, 1H 2024

Fig. 1.13. Dynamics of dispersion and coefficient of variation of the cost of 1 sq. m. in the secondary housing market in the largest cities of Ukraine, 1H 2024

The information base of the real estate market is constantly being replenished and updated, allowing for the expansion of its analytics using modern methods of mathematical and statistical processing of results. This enables obtaining the most substantiated and reliable parameters of this market and its evolution, determining the impact of a wide range of individual pricing factors.

• The unpredictability of the market situation continued to persist in 2024 due to objective reasons associated with the continuation of full-scale war, making the market reaction difficult to forecast. The dynamics of the number of offers continues to decrease along with the overall market volumes.

• It is also worth noting that this trend of previous years is not typical for all cities. For example, Kharkiv is a frontline city heavily affected by shelling, experienced a corresponding decrease in prices and demand. Clearly, the cost per square meter significantly increased in western regions, as seen in the price dynamics graph in Lviv. Similar trends were observed in Ivano-Frankivsk and Volyn. This situation is entirely predictable, as these regions attracted a larger portion of temporarily displaced and evacuated individuals. As for other cities, including the capital of Ukraine, the price dynamics is changing its direction towards a decrease. The cost of housing in Odesa remains stable at \$1,000 per square meter.

• In previous years, there was an increase in the cost of apartments in regions that are not too far from the zones of active hostilities. At the time, this was due to the growing number of internally displaced persons and the relative safety of these cities. However, the situation has slightly changed. Gonsidering the escalation of the situation with shelling in these regions in the first half of 2024, the attractiveness of housing here has become less attractive, as evidenced by the reduction in the average price. In addition, there is greater volatility in housing prices in Dnipro and neighboring cities.

Thus, a study of the overall dynamics of real estate prices in the first half of 2024 shows a slight increase on average, but some of the largest cities are already showing the opposite trend. The behavior of prices during crises caused by extraordinary events and conditions (pandemic and the onset of fullscale war) in 2020, 2022-2023, and continuing to influence the current year is of particular interest in the context of the established real estate market dynamics over the past 12 years.

2. INFORMATION AND ANALYTICAL UNIT OF THE LAND MARKET

The information and analytical unit of the market of land plots is divided into three subdivisions according to their purpose:

- Land plots for residential and public buildings;
- Agricultural plots of land;
- Land plots for industrial development.

As of the end of June of 2024, the information base of the land market covers about 36,000 unique offers, where 52% are residential plots, 41% - agricultural plots, and 7% - industrial plots. The total value of the land market currently is 5.73 billion dollars. (Fig. 2.1).

Fig. 2.1. Volume of the land market in Ukraine as of June 2024

The dynamics of the change in the number of land market offers in Ukraine for 2022-2024 (Fig. 2.2) provide a characterization of the overall picture, taking into account the influence of various factors that either restrained or, conversely, stimulated market activity. The analysis of these indicators demonstrates a gradual recovery of the market in 2022-2024. The dynamics of the number of offers are wave-like, experiencing periods of growth and decline with a certain regularity. In 2022, the land market in Ukraine experienced a significant decline due to the full-scale war. In 2023, the gradual recovery of the land market began. In 2024, the trend towards recovery continued.

Each period had its own characteristics and was influenced by various factors, such as political events, economic conditions, and market trends. These data reflect the general trend in the land market in Ukraine, highlighting

its sensitivity to external conditions and its ability to recover after periods of crisis.

Fig. 2.2. Evolution of the number of offers on the land market in Ukraine, 2022-2024

From the analysis of the land market volume (Fig. 2.3), we also see how the market is gradually recovering from the shock caused by the full-scale invasion, with a trend towards gradual recovery. In 2022, the market suffered significant losses due to economic and political crises, which resulted in substantial declines in market volume. In 2023, a gradual recovery was observed, accompanied by both growth and declines, indicating market instability. At the beginning of 2024, the market continued to show a recovery trend, although it remained sensitive to external factors.

Fig. 2.3. Evolution of the value of the land market in Ukraine, 2022-2024

The conducted analysis showed that the distribution of prices on the land market is also subject to the lognormal distribution law, which was adopted as the theoretical distribution law (Fig. 2.4, 2.5). As a unit of measurement of the area of land plots, one hectare is accepted as the most widely used.

Fig. 2.4. Density distribution cost of 100 m² on the land market of Ukraine as of June 2024

Fig. 2.5. Description of the density distribution of the cost of 100 m² on the land market of Ukraine as of June 2024 according to the log-normal distribution law

Checking the validity of this conclusion for a large number of statistical samples for separate regions and different time intervals confirmed its reasonableness (Fig. 2.6).

Fig. 2.6. Description of the density of the distribution of the cost of 100 m² land on the market of Ukraine depending on the type of land use and geographical cluster as of June 2024 according to the log-normal distribution law

The consolidated table of land value distribution parameters for all regions without exception includes not only the average and median values, but also the level of their dispersion and variation, which fully describes the probabilistic-statistical parameters of these distributions (tables 2.1 - 2.3). These tables show data for the "mean plus and minus 2 σ " values, which correspond to the limits of 95.46% of the corresponding distribution.

The data provided in Tables 2.1 - 2.3 indicate significant differences both in the average cost levels among different regions, exceeding threefold, and in the degrees of their volatility. Therefore, obtaining only averaged value

indicators for each individual region or area is insufficient, considering the geographical zoning and regionalization of cost indicators.

Table 2.1. Parameters of cost distribution 100 m² of land market (land plots for
residential and public buildings) in regional centers of Ukraine as of June
2024

Region	Amount of offers	Median (µ)	Average	S Ig (σ)	Coefficient of variations	Lower confidence limit interval	Upper confidence limit interval
Kyiv region	6315	3.02	2533.45	0.60	1.15	65.05	16855.59
Lviv region	2084	3.00	1788.52	0.50	0.89	97.19	10084.23
Odesa region	1803	3.27	6748.74	0.67	1.34	86.57	40609.20
Vinnytsia region	1259	3.01	2381.77	0.55	1.00	82.22	12926.74
Dnipropetrovsk region	1195	2.95	1808.58	0.55	1.01	69.87	11143.45
Ivano-Frankivsk region	1113	3.02	1860.67	0.57	1.06	74.75	14749.04
Transcarpathian region	844	3.01	1829.26	0.47	0.81	117.58	8913.71
Volyn region	744	2.78	1045.04	0.50	0.89	58.93	6108.79
Rivne region	703	2.75	1023.72	0.45	0.76	72.88	4429.48
Poltava	694	2.67	821.43	0.48	0.83	52.07	4182.55
Zhytomyr region	688	2.74	922.10	0.46	0.80	65.87	4685.81
Khmelnytskyi region	561	2.86	1225.51	0.48	0.84	78.43	6599.40
Kharkiv region	462	2.85	1552.50	0.52	0.93	63.43	7725.38
Cherkasy region	453	2.70	1083.31	0.52	0.93	45.73	5467.11
Ternopil region	428	2.91	1395.30	0.42	0.70	118.88	5461.63
Chernivtsi region	375	3.00	1876.79	0.53	0.95	86.90	11507.40
Chernihiv region	282	2.54	658.19	0.48	0.84	37.90	3231.83
Kirovohrad region	254	2.78	974.01	0.55	1.00	48.79	7567.94
Mykolaiv region	233	2.80	1008.61	0.47	0.81	72.20	5409.99
Zaporizhzhia region	231	2.82	1195.46	0.52	0.93	60.67	7325.40
Sumy region	161	2.70	965.56	0.51	0.89	49.04	5155.43
Donetsk region	54	2.83	1409.34	0.54	0.97	57.32	8142.04

Kherson region	23	3.00	1031.13	0.27	0.42	293.30	3409.47
Luhansk region	10	3.22	7457.74	0.65	1.27	84.06	32403.92

Table 2.2. Parameters of cost distribution 100 m² of land market (agriculturalplots of land) in regional centers of Ukraine as of June 2024

Region	Amount of offers	Median (µ)	Average	S lg (σ)	Coefficient of variations	Lower confidence limit interval	Upper confidence limit interval
Kyiv region	2491	2.72	1266.02	0.60	1.14	32.97	8501.08
Lviv region	959	2.89	1316.18	0.53	0.96	68.03	9019.86
Ivano-Frankivsk region	658	2.87	1181.07	0.60	1.15	46.27	12097.44
Odesa region	474	2.76	1665.93	0.67	1.35	26.09	12482.25
Vinnytsia region	449	2.73	1111.46	0.53	0.95	47.64	6132.72
Dnipropetrovsk region	448	2.15	503.15	0.70	1.44	5.68	3524.81
Transcarpathian region	431	2.78	850.74	0.52	0.92	55.95	6434.11
Khmelnytskyi region	420	2.55	581.77	0.56	1.03	26.83	4634.29
Poltava	367	2.24	381.20	0.58	1.08	12.06	2540.18
Zhytomyr region	320	2.41	432.62	0.55	1.02	20.20	3346.68
Rivne region	294	2.56	656.40	0.47	0.82	40.81	3235.67
Volyn region	267	2.60	602.75	0.55	1.00	31.98	5002.38
Cherkasy region	244	2.32	485.73	0.59	1.10	14.00	3100.18
Chernihiv region	217	2.19	307.62	0.59	1.10	10.30	2312.21
Chernivtsi region	206	2.70	849.10	0.53	0.96	43.49	5873.94
Kharkiv region	180	2.23	429.56	0.68	1.37	7.53	3871.67
Ternopil region	151	2.80	852.75	0.42	0.71	91.05	4457.99
Kirovohrad region	99	1.70	281.85	0.63	1.21	2.80	887.82
Sumy region	96	1.99	373.59	0.69	1.40	4.17	2313.19
Mykolaiv region	87	1.85	265.27	0.65	1.29	3.50	1432.80
Zaporizhzhia region	67	2.32	507.72	0.60	1.13	13.19	3234.30
Donetsk region	19	1.70	313.43	0.78	1.76	1.36	1834.50
Kherson region	13	1.82	583.41	0.82	1.91	1.55	2876.20

Luhansk region	3	2.30	262.54	0.64	1.25	10.50	3810.47
----------------	---	------	--------	------	------	-------	---------

Table 2.3. Parameters of cost distribution 100 m² of land market (land plots forindustrial development) in regional centers of Ukraine as of June 2024

Region	Amount of offers	Median (µ)	Average	S lg (σ)	Coefficient of variations	Lower confidence limit interval	Upper confidence limit interval
Kyiv region	514	3.18	2768.68	0.62	1.19	86.57	25991.97
Lviv region	144	3.40	3366.22	0.55	0.99	203.19	30904.54
Odesa region	133	3.00	2453.95	0.53	0.95	87.05	11487.05
Dnipropetrovsk region	75	3.07	2409.14	0.61	1.16	71.19	19120.10
Transcarpathian region	68	3.32	2581.49	0.70	1.44	84.45	52437.37
Ivano-Frankivsk region	55	3.35	2921.97	0.52	0.93	201.39	24391.87
Rivne region	50	3.20	1752.50	0.43	0.72	223.58	11235.34
Volyn region	39	3.18	2339.84	0.61	1.16	93.28	25114.38
Zhytomyr region	33	2.83	1129.30	0.56	1.02	51.63	8774.76
Khmelnytskyi region	29	3.00	1773.81	0.51	0.90	97.32	10275.24
Cherkasy region	26	2.95	1093.00	0.63	1.22	49.49	16164.71
Vinnytsia region	21	3.37	3728.32	0.63	1.23	126.45	43057.64
Ternopil region	20	3.25	2537.57	0.55	1.01	139.89	23090.32
Kirovohrad region	18	2.82	1086.95	0.55	1.00	53.09	8190.23
Mykolaiv region	17	2.14	411.54	0.53	0.96	11.94	1583.52
Chernivtsi region	17	3.30	2135.97	0.61	1.16	121.91	32810.40
Poltava	16	2.96	1421.27	0.55	1.01	71.76	11858.59
Chernihiv region	6	2.91	1098.24	0.40	0.67	126.44	5117.35
Kharkiv region	6	3.22	2732.50	0.66	1.30	80.56	34100.94
Zaporizhzhia region	5	2.90	1392.83	0.49	0.85	84.82	7545.03
Sumy region	4	2.99	993.00	0.42	0.70	142.46	6614.34
Donetsk region	3	1.31	1401.74	1.35	8.06	0.04	10144.78

The dependency of the cost of 1 square meter of land on the total size of the plot for residential and agricultural purposes is demonstrated in Figures 2.7 -2.10.

The obtained quantitative equations, providing an approximation of these empirical relationships, allow for direct adjustments when correlating the cost of existing market offerings with appraisal objects.

2500

2000

1500

1000

500

0

×.365

sq.m

Cost, \$ per 100

Fig. 2.7. Dependence of the value of 100 m² of residential land plots on their total area (Central agglomerations)

100 m² of residential land plots on their total area (Periphery)

Fig. 2.8. Dependence of the value of

Land plots for residential purposes.

Ukraine (periphery)

~0^{.98}

Aggregated

8⁶

= -68.715x + 1186.1

 $R^2 = 0.5994$

10.30 33. W. C. S. S. S. S. N. S.

2. 2.

Area (100 sq. m) Less then 10 km to the nearest town More then 10 km to the nearest town

Fig. 2.9. Dependence of the value of 100 m² of agricultural land plots on their total area (Central agglomerations)

Fig. 2.10. Dependence of the value of 100 m² of agricultural land plots on their total area (Periphery)

In a generalized form, this information is presented in table 2.4, where the median cost of 100 m^2 is provided depending on the category of land use, distance from the nearest cities and regions of location. The sizes of land plots

are conditionally divided into up to 2500 m^2 and more than 2500 m^2 , since in Ukraine most often no more than 2500 m^2 are allocated for one household.

Category of land use	Region	Distance to the nearest city	Plot size	Median cost, \$/100m²	Absolute difference from the baseline, \$/100m ²	Relative difference from baseline, %
			General	1187.8	-	-
		Up to 10 km	More than 2500 m ²	1071.21	-116.59	-9.82%
	likraine		Up to 2500 m ²	1216.93	29.13	2.45%
	Okianie		General	632.462	-	-
		From 10 to 50 km	More than 2500 m ²	598.282	-116.59	-9.82%
			Up to 2500 m ²	644.261	29.13	2.45%
	Central		General	1447.72	-	-
		Up to 10 km	More than 2500 m ²	1250	-116.59	-9.82%
Land plots for			Up to 2500 m ²	1500	29.13	2.45%
nublic buildings	agiomerations *	From 10 to 50 km	General	738.243	-	-
paone sanange			More than 2500 m ²	705.35	-116.59	-9.82%
			Up to 2500 m ²	750	29.13	2.45%
			General	937.08	-	-
		Up to 10 km	More than 2500 m ²	882.35	-116.59	-9.82%
	Devineber		Up to 2500 m ²	950	29.13	2.45%
	i enpliery		General	419.973	-	-
		From 10 to 50 km	More than 2500 m ²	365.43	-116.59	-9.82%
			Up to 2500 m ²	437.5	29.13	2.45%

Table 2.4. Dependence of the cost of 100 m^2 of land on the category of land use, region, distance to the nearest city and the size of the plot

			General	544.033	-	-
			More			
			than	326.056	-217.98	-40.07%
		Up to 10 km	2500 m ²			
			Up to	700.004	405 50	04440/
			2500 m ²	729.621	185.59	34.11%
	Ukraine		General	295.893	-	_
			More			
		From 10 to 50	than	146 59	-149 30	-50 46%
		km	2500 m^2	110.00	110.00	00.1070
			Un to			
			2500 m^2	493.178	197.29	66.67%
			General	625 804		
			Moro	020.004	-	-
			thor	401 61	224.40	25 920/
		Up to 10 km	unan 2500 m²	401.01	-224.19	-35.62%
		-	2500 m-			
	Central			861.87	236.07	37.72%
Agricultural plots of land	aglomerations		2500 m ²			
	*		General	368.702	-	-
			More			
		From 10 to 50	than	200	-168.70	-45.76%
		km	2500 m ²			
			Up to	589 085	220.38	59 77%
			2500 m ²	000.000	220.00	00.1170
			General	477.186	-	-
			More			
		Up to 10 km	More than	250	-227.19	-47.61%
		Up to 10 km	More than 2500 m ²	250	-227.19	-47.61%
		Up to 10 km	More than 2500 m ² Up to	250	-227.19	-47.61%
	Pariphan	Up to 10 km	More than 2500 m ² Up to 2500 m ²	250 639.365	-227.19 162.18	-47.61% 33.99%
	Periphery	Up to 10 km	More than 2500 m ² Up to 2500 m ² General	250 639.365 197.161	-227.19 162.18 -	-47.61% 33.99% -
	Periphery	Up to 10 km	More than 2500 m ² Up to 2500 m ² General More	250 639.365 197.161	-227.19 162.18 -	-47.61% 33.99% -
	Periphery	Up to 10 km From 10 to 50	More than 2500 m ² Up to 2500 m ² General More than	250 639.365 197.161 75	-227.19 162.18 - -122.16	-47.61% 33.99% - -61.96%
	Periphery	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ²	250 639.365 197.161 75	-227.19 162.18 - -122.16	-47.61% 33.99% - -61.96%
	Periphery	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² Up to	250 639.365 197.161 75	-227.19 162.18 - -122.16	-47.61% 33.99% - -61.96%
	Periphery	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² Up to 2500 m ²	250 639.365 197.161 75 361.11	-227.19 162.18 - -122.16 163.95	-47.61% 33.99% - -61.96% 83.16%
	Periphery	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² Up to 2500 m ² General	250 639.365 197.161 75 361.11 1877.56	-227.19 162.18 - -122.16 163.95 -	-47.61% 33.99% - - 61.96% 83.16%
	Periphery	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² Up to 2500 m ² General More	250 639.365 197.161 75 361.11 1877.56	-227.19 162.18 - -122.16 163.95 -	-47.61% 33.99% - -61.96% 83.16% -
	Periphery	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² Up to 2500 m ² General More than	250 639.365 197.161 75 361.11 1877.56 1331.1	-227.19 162.18 - -122.16 163.95 - - -546.46	-47.61% 33.99% - -61.96% 83.16% - -29.11%
	Periphery	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² General More than 2500 m ²	250 639.365 197.161 75 361.11 1877.56 1331.1	-227.19 162.18 - -122.16 163.95 - - -546.46	-47.61% 33.99% - -61.96% 83.16% - -29.11%
	Periphery	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² General More than 2500 m ² Up to 2500 m ²	250 639.365 197.161 75 361.11 1877.56 1331.1	-227.19 162.18 - -122.16 163.95 - - -546.46	-47.61% 33.99% - -61.96% 83.16% - -29.11%
Industrial plots	Periphery	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² General More than 2500 m ² Up to 2500 m ²	250 639.365 197.161 75 361.11 1877.56 1331.1 3535.35	-227.19 162.18 - -122.16 163.95 - -546.46 1657.79	-47.61% 33.99% - - 61.96% 83.16% - 29.11% 88.30%
Industrial plots of land	Periphery Ukraine	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² General More than 2500 m ² Up to 2500 m ² Up to 2500 m ²	250 639.365 197.161 75 361.11 1877.56 1331.1 3535.35 1113.19	-227.19 162.18 - -122.16 163.95 - - -546.46 1657.79 -	-47.61% 33.99% - - -61.96% 83.16% - -29.11% 88.30%
Industrial plots of land	Periphery Ukraine	Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² General More than 2500 m ² Up to 2500 m ² Up to 2500 m ² Up to 2500 m ²	250 639.365 197.161 75 361.11 1877.56 1331.1 3535.35 1113.19	-227.19 162.18 - -122.16 163.95 - -546.46 1657.79 -	-47.61% 33.99% - -61.96% 83.16% - 29.11% 88.30% -
Industrial plots of land	Periphery Ukraine	Up to 10 km From 10 to 50 km Up to 10 km From 10 to 50	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² General More than 2500 m ² General Up to 2500 m ² Up to 2500 m ² General	250 639.365 197.161 75 361.11 1877.56 1331.1 3535.35 1113.19 925.762	-227.19 162.18 - -122.16 163.95 - -546.46 1657.79 - -187.43	-47.61% 33.99% - - -61.96% 83.16% 83.16% - -29.11% 88.30% - - -16.84%
Industrial plots of land	Periphery Ukraine	Up to 10 km From 10 to 50 km Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² General More than 2500 m ² General Up to 2500 m ² General More than 2500 m ²	250 639.365 197.161 75 361.11 1877.56 1331.1 3535.35 1113.19 925.762	-227.19 162.18 - -122.16 163.95 - -546.46 1657.79 - -187.43	-47.61% 33.99% - - -61.96% 83.16% 83.16% - -29.11% 88.30% - - -16.84%
Industrial plots of land	Periphery Ukraine	Up to 10 km From 10 to 50 km Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² General More than 2500 m ² Up to 2500 m ² General More than 2500 m ² Up to 2500 m ² Up to 2500 m ²	250 639.365 197.161 75 361.11 1877.56 1331.1 3535.35 1113.19 925.762	-227.19 162.18 - -122.16 163.95 - -546.46 1657.79 - -187.43	-47.61% 33.99% - - -61.96% 83.16% 83.16% - -29.11% 88.30% - - -16.84%
Industrial plots of land	Periphery Ukraine	Up to 10 km From 10 to 50 km Up to 10 km From 10 to 50 km	More than 2500 m ² Up to 2500 m ² General More than 2500 m ² General More than 2500 m ² General Up to 2500 m ² General More than 2500 m ² Up to 2500 m ²	250 639.365 197.161 75 361.11 1877.56 1331.1 3535.35 1113.19 925.762 1958.97	-227.19 162.18 - -122.16 163.95 - -546.46 1657.79 - -187.43 845.78	-47.61% 33.99% - - -61.96% 83.16% 83.16% - - -29.11% 88.30% - - -16.84% 75.98%

		General	2030	-	-
		More			
	Up to 10 km	than	1500	-530.00	-26.11%
		2500 m ²			
Central		Up to	4000	1970.00	97.04%
adlomerations		2500 m ²			
*		General	1187.71	-	-
		More			
	From 10 to 50	than	1000	-187.71	-15.80%
	km	2500 m ²			
	-	Up to	2050	862.20	72 60%
		2500 m ²	2050	002.29	72.0070
		General	1622.36	-	-
		More			
	Up to 10 km	than	1009.09	-613.27	-37.80%
		2500 m ²			
		Up to	3000	1377.64	84.92%
Periphery		2500 m ⁻	704 775		
		General	791.775	-	-
		More			0.4.00C/
	From 10 to 50	than	600	-191.78	-24.22%
	km	2500 m²			
		Up to 2500 m ²	1594.84	803.06	101.43%

* Kyiv region, Odesa region, Lviv region, Kharkiv region, Dnipropetrovsk region

An essential element of the analysis of the original information base of the real estate market is the determination of the time dynamics of its development. The information provided in Figures 2.11 - 2.13 demonstrates the relative stabilization of land values with minor fluctuations until mid-2023, after which a gradual price increase began. The indicator has nearly returned to the pre-war state.

Fig. 2.11. Evolution of changes in the median value of the price per 100 m² of land plots on the residential land market in Ukraine as of June 2024

Fig. 2.12. Evolution of changes in the median value of the price per 100 m^2 of land holdings on the agricultural land market in Ukraine as of June 2024

Fig. 2.13. Evolution of changes in the median value of the price per 100 m^2 of land holdings on the industrial land market in Ukraine as of June 2024

The dynamics of changes in the value of different categories of land plots, taking into account not only the median values of the costs, but also their spread, is shown in Fig. 2.14-2.15.

Fig. 2.14. Evolution of the median and marginal (95.46%) levels of the costs of 100 m2 of land plots in Ukraine as of June 2024 (Generalized sample)

Fig. 2.15. Evolution of the median and marginal (95.46%) levels of the costs of 100 m2 of land plots in Ukraine as of June 2024

The information base of the land market allows for the analysis of the impact of significant price-forming factors. To conduct a comprehensive analysis of the market for land plots in Ukraine, it is essential to determine the median price per square meter depending on the type of soil, location, natural surroundings, and land use method (Table 2.5 - 2.8).

Location	Average	Amount of offers	Coef. of variation, %	Median (µ)	Lower confidence limit interval	Upper confidence limit interval
Outside the settlement	1718.37	363	1.17	800.00	47.95	13347.27
In the village	1413.42	263	0.81	833.33	96.07	7228.52
In the hamlet	1281.17	9	0.93	900.00	82.69	9796.11
In the dacha cooperative	1814.91	54	0.88	1047.92	104.97	10459.14
In the gardening community	2354.54	62	0.87	1291.67	132.19	12607.65
In the populated area	3498.75	2471	0.98	1585.37	130.70	19230.41
In the cottage town	5454.98	180	0.96	3000.00	256.59	35074.94

Table 2.5. Parameters of the cost of 100 sq. m of land as of June 2024,depending on the location

Table 2.6. Parameters of the cost of 100 sq. m of land as of June 2024,depending on the soil

Soil	Average	Amount of offers	Coef. of variation, %	Median (µ)	Lower confidence limit interval	Upper confidence limit interval
Black soil	3095.99	31	0.89	1916.67	187.04	19640.49
Argillaceous	2699.31	2070	1.02	1099.18	85.27	14168.81
Sandy	2424.79	145	0.75	1400.00	185.08	10590.25
Stony	3677.95	163	1.09	2000.00	135.52	29515.35

Table 2.7. Parameters of the cost of 100 sq. m of land as of June 2024,depending on the natural environment

Natural environment	Average	Amount of offers	Coef. of variation, %	Median (µ)	Lower confidence limit interval	Upper confidence limit interval
River	1516.68	9001	1.13	625.00	39.80	9815.55
Forest	1537.10	12431	1.12	666.67	43.22	10283.08
Reservoir	1618.46	1297	1.15	686.67	42.23	11166.00
Hills	1523.60	3498	1.15	700.00	43.16	11354.07
Lake	1717.26	7114	1.11	714.29	47.29	10788.59
Mountains	1446.62	2149	1.17	801.65	47.65	13485.34
Park	3372.38	2931	1.33	1229.95	57.80	26173.66
Islands	2914.43	302	1.26	1408.34	72.87	27215.64
Sea	5834.05	597	1.33	2142.86	100.88	45517.96

Purpose	Average	Amount of offers	Coef. of variation, %	Median (µ)	Lower confidence limit interval	Upper confidence limit interval
Cellar	1502.43	1765	1.14	555.56	34.92	8838.75
Barn	1790.69	2371	1.16	666.67	40.30	11028.63
Outbuildings	2479.15	2438	1.26	833.33	42.90	16188.23
House	2671.90	4198	1.32	857.14	40.68	18061.70
Foundation	2266.29	2415	1.08	940.00	65.43	13505.53
Vegetable garden	2552.84	504	1.01	1000.00	78.66	12712.84
Orchard	3299.72	525	1.12	1240.74	80.07	19227.02
Building materials	4446.61	125	1.20	1873.75	106.79	32877.93

Table 2.8. Parameters of the cost of 100 sq. m of land as of June 2024,depending on the purpose of use

3. INFORMATION AND ANALYTICAL UNIT OF THE HOUSEHOLD MARKET

As of the end of June 2024, the total information base of the home ownership market is more than 139,000 unique offers. Analyzing the volume of the market, which falls on different categories of rooms, you can see a high financial capacity, which is more than 25.5 billion dollars. USA (Fig. 3.1).

Fig. 3.1. Volume of the household market in Ukraine as of June 2024

The total number of existing offers for sale in the first half of 2024 amounted to 33,024 houses (Fig. 3.1). The largest share of offers for sale is for five- and six-room houses, which account for 35% and 23% of the total number of houses offered for sale, respectively. The shares of one-, two-, three-, and four-room offers are evenly distributed, each reaching 14%.

In monetary terms, the volume of the secondary housing market in Ukraine as of June 2024 amounted to over 125 billion USD (Fig. 3.1). The largest shares are for five-, six-, one-, and two-room offers—31%, 30%, and 27%, respectively. The share of four-room houses in monetary terms is 8%, and three-room houses account for 4%.

Market volume indicators in Ukraine for the period 2022-2023 allow for an analysis of how various factors influenced market activity (Figures 3.2, 3.3). There was a decline from the beginning of 2022 due to political and economic instability in the country. Until June 2023, the market situation was relatively stable, and from August onwards, a recovery period began after the shock in 2022. Obviously, the onset of full-scale war was the cause that disrupted the

market. Currently, the indicators are still far from the pre-war level, but positive dynamics are present.

Fig. 3.2. Evolution of the number of offers on the secondary household market in Ukraine, 2023-2024

Fig. 3.3. Evolution of the value of the secondary household market in Ukraine, 2023-2024

The conducted statistical analysis, performed using the most powerful significance criteria, demonstrated that the distribution of prices on the housing market is also subject to the log-normal distribution law (Fig. 3.4, 3.5).

Fig. 3.4. Density distribution cost of 1 m² on the secondary household market of Ukraine as of June 2024

Fig. 3.5. Description of the density distribution of the cost of 1 m² on the secondary household market of Ukraine as of June 2024 according to the lognormal distribution law

Thus, compliance with the log-normal distribution law is confirmed for all considered categories of real estate, including apartments, land plots of any purpose, and home ownership. This opens up the possibility of applying a single methodology for processing the primary information database for these real estate groups.

Below are summarized data on the cost distribution parameters of 1 square meter. of households for all regions without exception, which includes not only the average and median values, but also the level of their dispersion and variation, which fully describes the probabilistic and statistical parameters of these distributions (Table 3.1).

Region	Amount of offers	Median (µ)	Average	S ιց (σ)	Coefficient of variations	Lower confidence limit interval	Upper confidence limit interval
Vinnytoio region	153.44	220.76	0.36	0.59	29.15	807.79	153.44
vinitytsia region	583.33	632.36	0.37	0.60	108.37	3139.93	583.33
Volvn region	160.15	236.91	0.33	0.53	35.10	730.61	160.15
volyn region	559.54	616.95	0.30	0.48	140.71	2225.02	559.54
Dnipropetrovsk	247.19	408.34	0.41	0.69	37.54	1627.87	247.19
region	480.75	582.90	0.33	0.53	105.55	2189.65	480.75
Donotek region	112.90	175.13	0.32	0.51	25.99	490.45	112.90
Donetsk region	198.72	249.66	0.30	0.48	49.92	791.10	198.72
Zhytomyr region	145.33	212.89	0.35	0.57	29.29	721.16	145.33
Zitytomyr region	367.65	469.08	0.36	0.58	71.31	1895.40	367.65
Transcarpathian	327.78	403.03	0.26	0.40	101.24	1061.18	327.78
region	657.89	753.03	0.27	0.43	186.83	2316.68	657.89
Zaporizhzhia	233.33	288.69	0.27	0.42	68.44	795.53	233.33
region	470.59	524.12	0.24	0.37	157.15	1409.18	470.59
Ivano-Frankivsk	241.45	331.23	0.30	0.48	61.13	953.70	241.45
region	475.50	584.17	0.31	0.51	111.72	2023.85	475.50
Kviv region	718.39	947.07	0.38	0.62	127.60	4044.63	718.39
	900.00	1026.00	0.30	0.48	225.71	3588.68	900.00
Kirovohrad	121.21	170.52	0.36	0.59	23.25	631.91	121.21
region	320.00	412.86	0.36	0.58	62.07	1649.77	320.00
L viv region	249.17	351.11	0.34	0.54	53.18	1167.47	249.17
Lana legion	524.19	649.98	0.34	0.55	108.81	2525.37	524.19
Mykolaiv region	145.71	195.99	0.33	0.53	31.99	663.70	145.71
Mykolalv region	317.14	383.50	0.29	0.47	81.60	1232.59	317.14
Odesa region	344.46	425.86	0.33	0.54	74.58	1591.01	344.46
Oucsa region	773.10	980.50	0.34	0.55	163.76	3649.91	773.10
Poltava	156.83	235.02	0.36	0.58	30.29	812.19	156.83
	391.30	505.14	0.33	0.54	83.91	1824.77	391.30
Rivne region	174.42	237.55	0.32	0.51	40.55	750.17	174.42
Rivne region	526.32	598.77	0.31	0.49	127.67	2169.74	526.32

Table 3.1. Parameters of cost distribution 1 m² of secondary householdmarket in regional centers of Ukraine as of June 2024

Sumy region	98.26	135.29	0.32	0.52	22.36	431.77	98.26
Sully region	281.12	362.10	0.37	0.60	51.85	1524.10	281.12
Tornonil region	150.00	190.86	0.29	0.46	40.00	562.55	150.00
remopil region	344.63	405.16	0.30	0.48	87.49	1357.53	344.63
Kharkiv region	242.42	316.78	0.34	0.55	51.43	1142.76	242.42
Kilarkiv region	441.18	538.80	0.33	0.53	96.49	2017.28	441.18
Khorson region	132.71	143.30	0.24	0.38	43.38	405.98	132.71
Kileison region	466.67	492.36	0.18	0.28	204.61	1064.39	466.67
Khmelnytskyi	127.27	190.52	0.35	0.56	25.83	627.00	127.27
region	444.44	512.86	0.34	0.55	93.65	2109.18	444.44
Charksey region	114.04	184.17	0.35	0.57	22.59	575.75	114.04
Cherkasy region	261.90	393.64	0.38	0.63	45.17	1518.52	261.90
Chornivtsi region	225.00	291.14	0.30	0.48	56.10	902.44	225.00
Chernivisi region	586.51	663.58	0.33	0.53	130.09	2644.28	586.51
Chornibiv region	99.41	143.43	0.34	0.55	20.65	478.61	99.41
Chermine region	240.25	311.30	0.36	0.59	45.67	1263.79	240.25
Luhansk region	150.54	183.81	0.27	0.43	43.60	519.84	150.54

Up to 10 km From 10 to 50 km

In addition to this general picture, the information base of the land market allows for the analysis of the impact on the value of the most important priceforming factors. To carry out a comprehensive analysis of the home ownership market in Ukraine, it is necessary to determine the median price per square meter depending on the type of home ownership and location (Table 3.2).

Sample	Type of home ownership	Distance to the nearest city	Median cost, \$/m²	Absolute difference from the baseline, \$/m ²	Relative difference from baseline, %
	House	All	309.52	-	-
		From 10 to 50 km	154.71	-154.81	-0.50
Whole Ukraina		Up to 10 km	747.34	437.82	1.41
		All	382.35	-	-
	Cottage	From 10 to 50 km	498.39	116.04	0.30
		Up to 10 km	382.35	0.00	0.00

Table 3.2. Dependence of the median cost on the category of home ownership

		All	487.68	-	-
	House	From 10 to 50 km	333.33	-154.35	-0.32
Central aglome-		Up to 10 km	592.59	104.91	0.22
rations		All	230.77	-	-
	Cottage	From 10 to 50 km	212.48	-18.29	-0.08
		Up to 10 km	250.00	19.23	0.08
	House	All	214.29	-	-
		From 10 to 50 km	133.33	-80.96	-0.38
Porinhony		Up to 10 km	287.04	72.75	0.34
Periphery		All	144.45	-	-
	Cottage	From 10 to 50 km	123.33	-21.12	-0.15
		Up to 10 km	171.23	26.78	0.19

The dependence of the cost of 1 square meter of home ownership on the total area and agricultural plots is shown in fig. 3.6 - 3.7.

The resulting quantitative equations, which provide an approximation of these empirical dependencies, make it possible to use them to make a direct adjustment when comparing the value of analogues and evaluation objects existing on the market.

Fig. 3.6. Dependence of the cost of 1 sq. m of households from their total area (all of Ukraine)

Fig. 3.7. Dependence of the cost of 1 sq. m of households from their total area (depending on the location)